

E-RATE 2017 — FORM 470

Lauren Abner
Kentucky Department for
Libraries & Archives
September 27, 2016

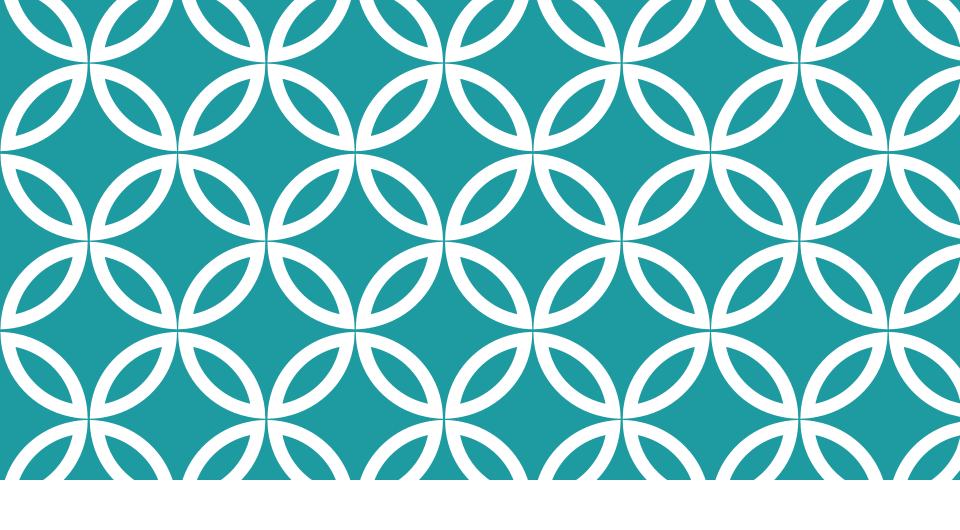
TODAY'S AGENDA

- BRIEF OVERVIEW OF THE E-RATE PROCESS
- ELIGIBLE SERVICES LIST
- COMPETITIVE BIDDING
- CONTRACTS
- DEALING WITH VENDORS
- NAVIGATING THE E-RATE PRODUCTIVITY CENTER
- FILING THE FORM 470
- BID EVALUATIONS

DISCLAIMER: I'M NOT THE FCC

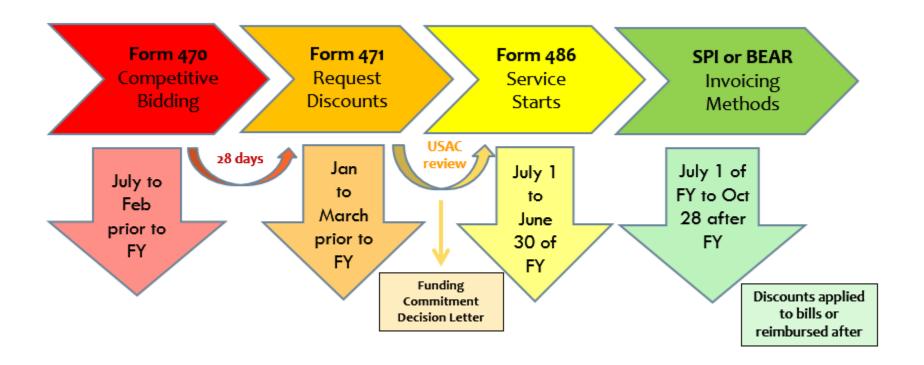


This presentation represents my unofficial interpretation of the FCC's E-rate rules and regulations. Official guidance can only come from the FCC and USAC.



E-RATE PROCESS & IMPORTANT DATES

THE E-RATE PROCESS



TIMELINE FOR FY 2017-18

- Competitive Bidding for FY 2017-18 services
 - Opened July 1, 2016
 - Last date to open competitive bidding: 28 days before final
 Form 471 deadline (TBA likely late March/early April 2017)
- When Services Will Happen for FY 2017-18
 - Recurring Services (monthly internet, phone, basic maintenance)
 - July 1, 2017 to June 30, 2018
 - Non-recurring Services (Category Two)
 - April 1, 2017 to September 30, 2018



ELIGIBLE SERVICES LIST

WHAT QUALIFIES FOR E-RATE?

 The full E-rate Eligible Services List (ESL) can be downloaded from:

http://www.usac.org/sl/applicants/beforeyoubegin/eligibleservices-list.aspx

- Eligible services are separated into two broad categories:
 - Category One: Connectivity to the Building
 - Category Two: Connectivity to the Device
- If products/services contain ineligible components, a cost allocation is required to separate out those costs.

CATEGORY ONE - INTERNET







Data Transmission Services & Internet Access

- Monthly Internet fees (DSL, cable, fiber, Wi-Fi, etc.)
- Internet access for bookmobile
- Leased data lines (T1, lit fiber, etc.)
- Self-provisioned broadband networks
- Fees for static IP addresses are eligible as part of your internet access

Category One Services occur between July 1, 2017 and June 30, 2018

No budget limit on Category One requests

CATEGORY ONE — VOICE SERVICES

Voice Services

- Local, long distance, and 800 (toll-free) service
- Plain old telephone service (POTS)
- Integrated Services Digital Network (ISDN)
- Interconnected voice over Internet protocol (VoIP)
- Radio loop
- Centrex
- Satellite telephone service
- Wireless telephone service including cellular voice and excluding data and text messaging
- Fax service

Category One Services must occur between July 1, 2017 and June 30, 2018

No budget limit on Category One requests

Voice Service discounts are being phased out – subtract 60 from your normal discount rate for FY 2017-18. Several libraries are no longer eligible for these discounts.

CATEGORY TWO (1/2)

Internal Connections

- Cabling, connectors, and related components
- Switches and routers
- Racks
- Access points
- Antennas
- Caching
- Wireless controller systems
- Firewalls (some restrictions apply)
- UPS (Uninterruptible Power Supply)
- Software supporting components on the list used to distribute broadband through the library

More flexibility –
equipment can be
installed as soon as April
1, 2017 or as late as
September 30, 2018.

These eligible functions can be virtualized in the cloud or combined in equipment (like routing and switching).

CATEGORY TWO (2/2)

Managed Internal Broadband Services (MIBS)

 3rd party operation, management, and monitoring of eligible broadband internal connections (ex: managed Wi-Fi)

Basic Maintenance

- Repair and upkeep of eligible hardware (even if not purchased through E-rate)
- Wire and cable maintenance
- Configuration changes
- Basic technical support including online and telephone based technical support
- Software upgrades and patches including bug fixes and security patches

Category Two funding is subject to a 5-year budget specific to each library branch (including kiosks and bookmobiles).

Almost all Kentucky libraries can request up to \$2.30/square foot in C2 support (pre-discount). A few in densely populated areas qualify for \$5/square foot.

Budgets can change year to year due to construction.

MISCELLANEOUS

May fall under Category One or Two:

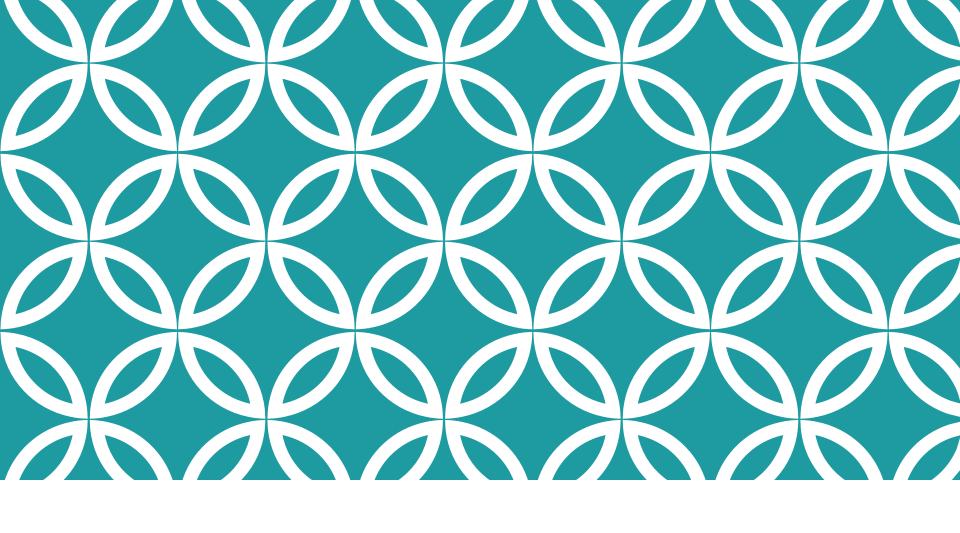
- Taxes, surcharges, and other similar, reasonable charges
- Rental or lease fees for eligible components
- Shipping
- Training
- Installation and configuration
 - May be performed by a 3rd party rather than the vendor who sold the equipment

CHILDREN'S INTERNET PROTECTION ACT

Compliance with the Children's Internet Protection Act (CIPA):

- Necessary if requesting E-rate support for Internet Access or any Category Two products & services
- Exception: CIPA compliance not required for telecommunications services only (phone, transport)
- Has your library:
 - Implemented a filter that blocks obscene images?
 - Created an Internet Safety Policy that addresses filtering?
 - Held a public meeting prior to adopting the Internet Safety Policy?





COMPETITIVE BIDDING OVERVIEW

COMPETITIVE BIDDING

On the Form 470, applicants describe the E-rate eligible services they need. Potential service providers have <u>at least</u> 28 days to respond with bids.

- No decision about which service provider to use can be made before 28 days have elapsed.
- You can wait longer if you want; you may have to wait longer if you release an RFP document with a later due date.

Filing a Form 470 does <u>not</u> obligate an applicant to sign contracts or accept E-rate funding.

OPEN & FAIR PROCESS

- Open and fair competitive bidding is a core principle of E-rate
- From the USAC website:
 - "Open" means there are no secrets in the process such as information shared with one bidder but not with others – and that all bidders know what is required of them. "Fair" means that all bidders are treated the same and that no bidder has advance knowledge of the project information.
 - Recommended reading: File Along With Me Blog post on this topic: http://filealongwitherate.org/keep-the-bidding-process-open-and-fair/
- Never share pricing information or tell vendors who else is bidding.

PRICE IS PARAMOUNT

E-rate applicants are required to select the most costeffective solution for the product or service they're bidding on.

- In bid evaluations, cost must be the most heavily weighted consideration (receives the most points in the evaluation.
- The least-expensive solution doesn't always win the bid evaluation; it may not score well on factors other than cost.
- When creating a bid evaluation and scoring bids, the concept of reasonable defensiveness is important:
 - If you explained your bid evaluation to an impartial third-party, could they reasonable come to the conclusion that you selected the most costeffective solution?

BUSINESS-CLASS INTERNET BIDDING EXEMPTION

A Form 470 for internet access is <u>not</u> necessary if ALL these conditions are met:

- Bandwidth is at least 100 Mbps downstream and 10 Mbps upstream
- Pre-discount cost is less than \$3600 annually (\$300/month), including any installation or other eligible fees
- Service and price are commercially available



CONTRACTS

CONTRACT DATES (1/2)

Are any of your contracts for E-rate eligible recurring services such as internet, voice services, or mobile data for the bookmobile set to expire <u>any time</u> between July 1, 2017 and June 30, 2018?

- If Yes, you must bid again for these services on a FY 2017-18 Form 470
- Month-to-month or tariff contracts for recurring services must be bid <u>every</u> year.
- You should also bid again if service under the contract has changed substantially since you filed the establishing Form 470 (ex: upgraded internet bandwidth).

CONTRACT DATES (2/2)

Does your library board have to review contracts for internet, voice services, and network hardware before authorizing you to sign them?

• If so, keep in mind the dates of your board meetings in early 2017. You must receive bids for 28 days after filing the Form 470, so at the latest, you need to file the Form 470 a calendar month before your board meeting to file the Form 471 on time.

ALREADY UNDER CONTRACT?

Q: I want E-rate support for FY 2017-18, but I already have a contract that covers all or part of that funding year. Is it possible to get E-rate for that service?

A: Yes, but there are some provisos:

- Your contract must <u>honestly</u> win the bid evaluation.
- You must memorialize your contract with a new E-rate "Contract Award Date"—you'll sign and date the contract again to show that it won the bid evaluation at some date after the 28 day competitive bidding period.
- THIS IS NOT A GREAT WAY TO DO E-RATE The best practice is to file a Form 470, wait at least 28 days, and then make a new contract. Any deviation from this best practice complicates how you enter data on forms and your application review process.

STATE BIDDING RULES (1/3)

- Most Kentucky libraries follow the Kentucky Model Procurement Code
 - The library board must adopt the MPC as its official way to purchase, and this step was likely taken many years ago (the MPC is 20+ years old).
 - Spelled out in KRS 45A.345—.460
 - Must bid for contracts and purchases over \$20,000, and there must be an adequate notice 7 days before the date set for the opening of bids. The bids must be opened publicly in an announced location and the contract awarded to either the lowest bidder or the bidder submitting the lowest evaluated bid price. (See KRS 45A.365)

STATE BIDDING RULES (2/3)

- If your library doesn't follow the Model Procurement Code, then purchases over \$20,000 must be bid per KRS 424.260(1)
 - Must also advertise the bid per KRS 424.130
 - You need only advertise once, but may advertise two or more times provided that at least one advertisement is carried between 7 and 21 days before the close of bidding. The advertisement must include a description of what is to be bid, the time and place for receipt of bids, and any special terms of the sale.

STATE BIDDING RULES (3/3)

- The Form 470 contains a field for state and local procurement information. Here's some boilerplate for you to use:
 - The Kentucky Model Procurement Code (see KRS 45A.345-.460) and KRS 424.260 require bids for contracts and purchases over \$20,000. See http://www.lrc.ky.gov/Statutes/index.aspx for more information.

DOCUMENT RETENTION — SAVE IT ALL!

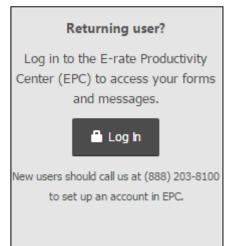
- Save <u>everything</u> related to E-rate filing. The document retention period is 10 years from the end of the funding year.
 - FCC Forms
 - Any correspondence from USAC or the FCC.
 - Copies of bids
 - Contracts or agreements with service providers
 - Copies of bid evaluation form/decision process for choosing winning bid
 - Invoices and proof of delivery, service, etc.



E-RATE PRODUCTIVITY CENTER: UPDATING LIBRARY PROFILES

E-RATE PRODUCTIVITY CENTER

- To set up account or if you have login issues: call the USAC Client Services Bureau at 1-888-203-8100
 - Must select a staff member to act as account administrator. Once the administrator is set up in EPC, he/she can add more users for your library.
- Two ways to get to EPC portal:
 - Go to portal.usac.org
 - Go to main USAC website for Schools and Libraries (<u>www.usac.org/sl</u>) and select '<u>Apply for E-rate</u>' under Resources & Tools on the left. Then look for Log In button (picture on right).
 - Apply for E-rate page links to other resources such as videos.



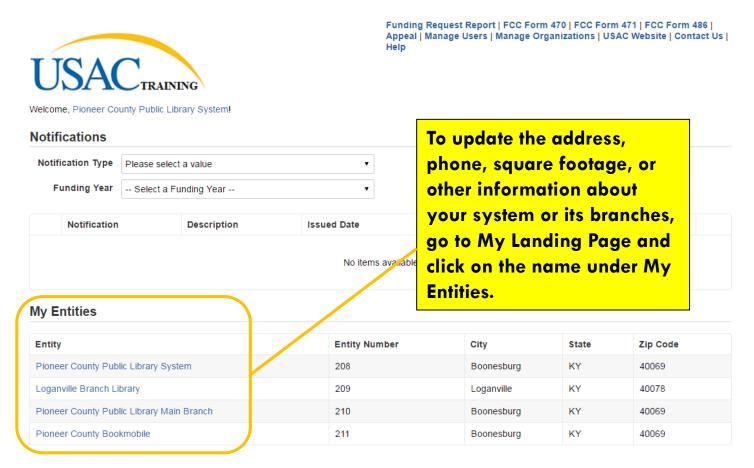
BEFORE YOU FILE: DATA CLEANUP

Before you start filing forms for FY 2017-18, you should make sure the information you have about your library system and its branches is still accurate

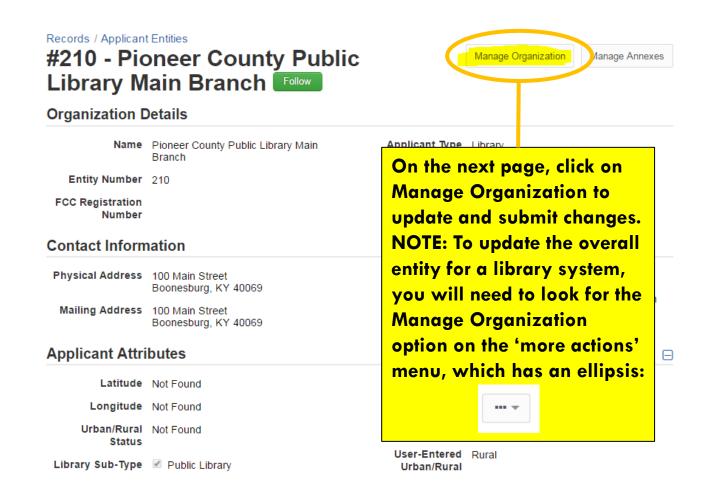
- Has the address, phone, or square footage changed?
 - Update information in the E-rate Productivity Center (next two slides)
 - If the square footage will change before June 30, 2018 due to construction, make sure you have documentation to verify the new square footage.
- Are you opening or closing branches during FY 2017-18?
 - Contact USAC customer service for entity numbers for new branches
 - Consider permanently canceling entity numbers for closed branches once all E-rate invoicing for that branch has been completed.

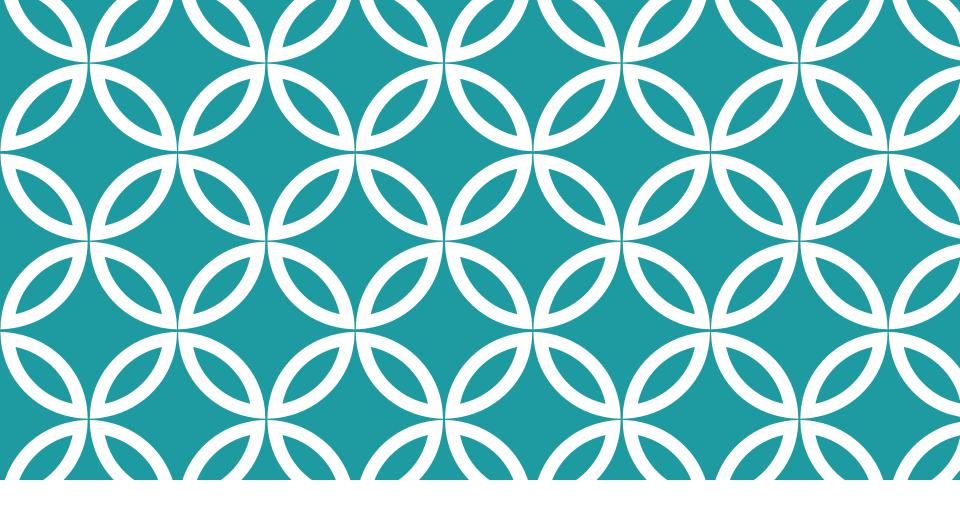
UPDATING BRANCH/SYSTEM PROFILES (1/2)

My Landing Page



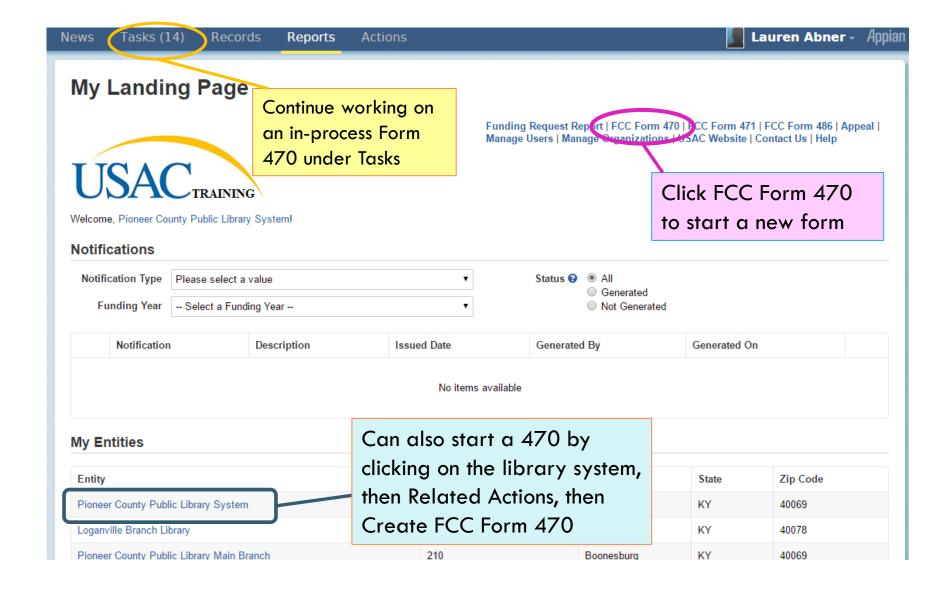
UPDATING BRANCH/SYSTEM PROFILES (2/2)





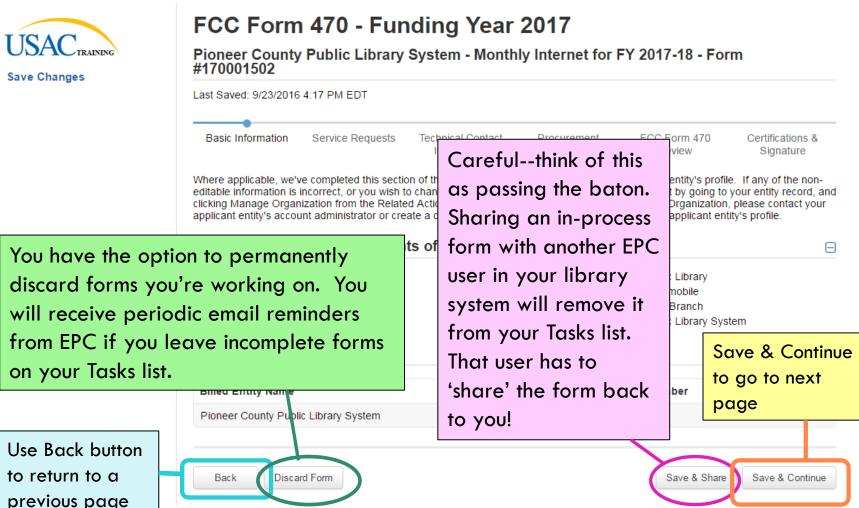
FORM 470 — BASIC INFORMATION

START OR CONTINUE A FORM 470

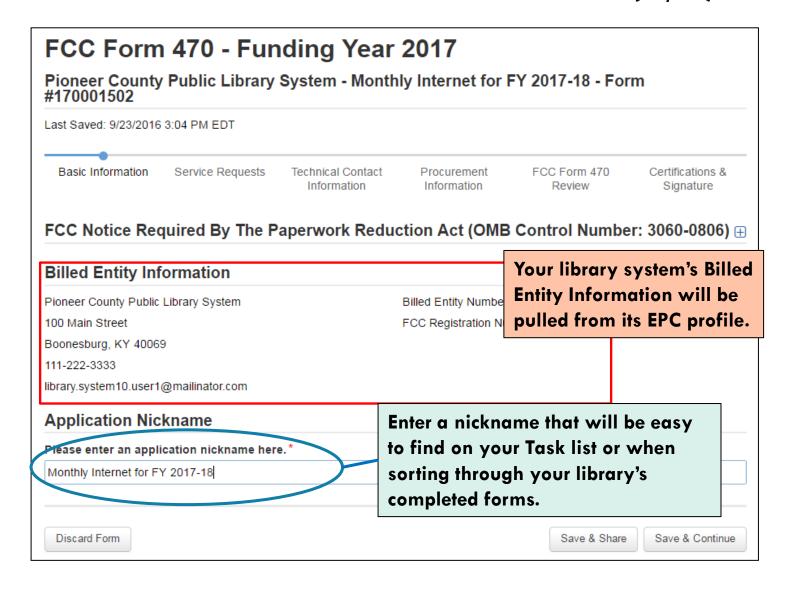


FORM 470 — NOTES ON NAVIGATION

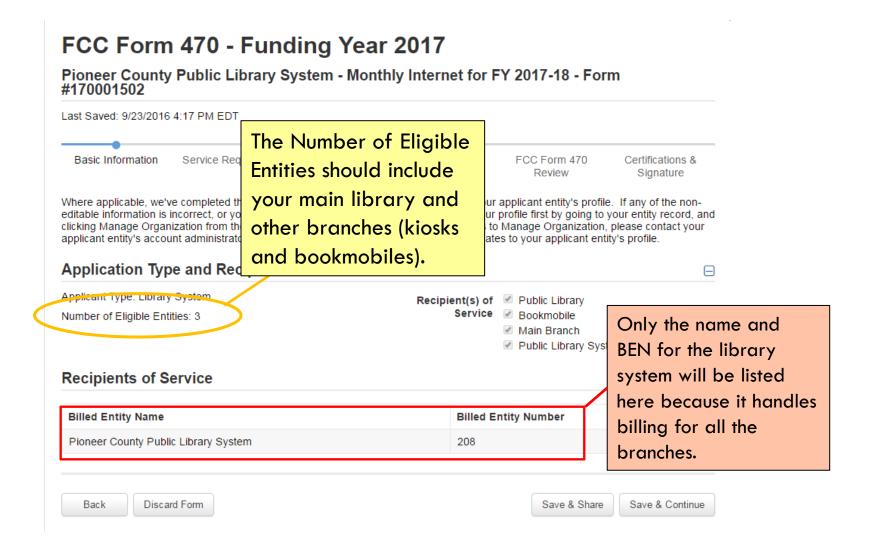




FORM 470 - BASIC INFORMATION (1/3)



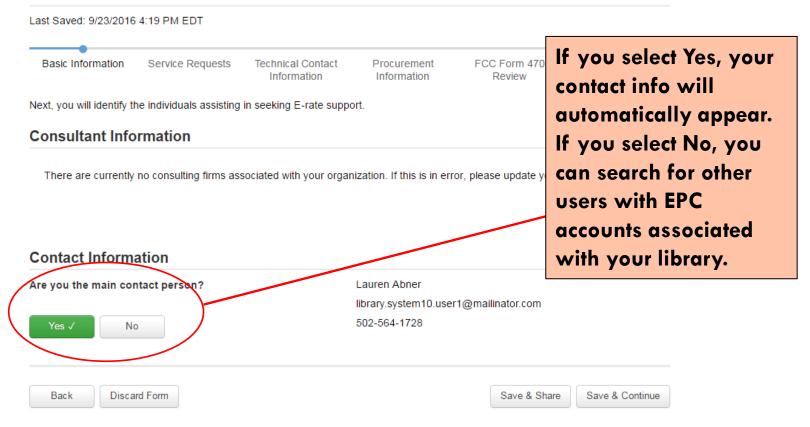
FORM 470 — BASIC INFORMATION (2/3)

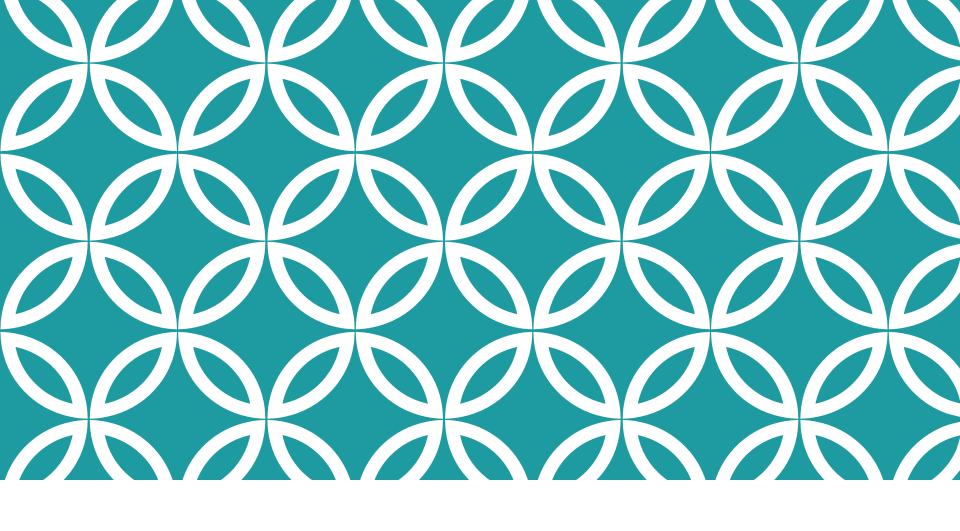


FORM 470 - BASIC INFORMATION (3/3)

FCC Form 470 - Funding Year 2017

Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001502



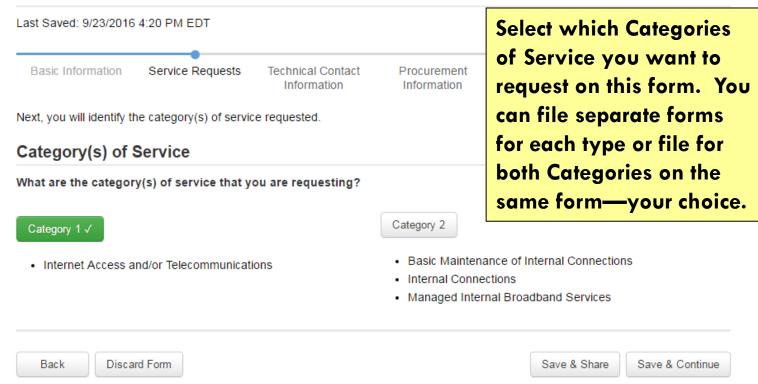


FORM 470 — RFP DOCUMENTS

CATEGORY(S) OF SERVICE

FCC Form 470 - Funding Year 2017

Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001502



RFP DOCUMENTS (1/3)

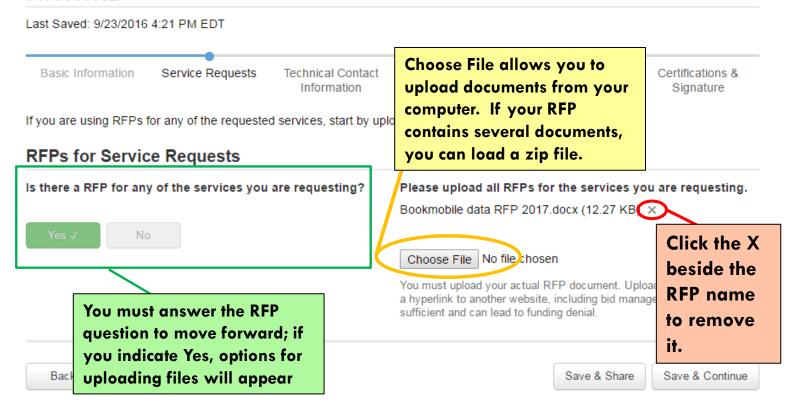
USAC uses the terms 'RFP' or 'request for proposal' for any documents that further describe an applicant's needs. Such documents are useful when making extensive requests (such as major network equipment upgrades).

- Applicants must upload RFP documents:
 - If such documents have been issued as part of the procurement—you have to upload them in EPC, not merely provide a link to where they are posted elsewhere
 - To request cellular data for the bookmobile; bizarrely, the E-rate program rules do not require this, but applicants are forced to upload something due to an unresolved glitch in the E-rate Productivity Center. Applicants can simply upload a document saying that the RFP is not required for bookmobile data or they can upload a true RFP document. A template for a bookmobile data RFP can be downloaded from the KDLA E-rate page.
 - To request dark fiber/self-provisioning

RFP DOCUMENTS (2/3)

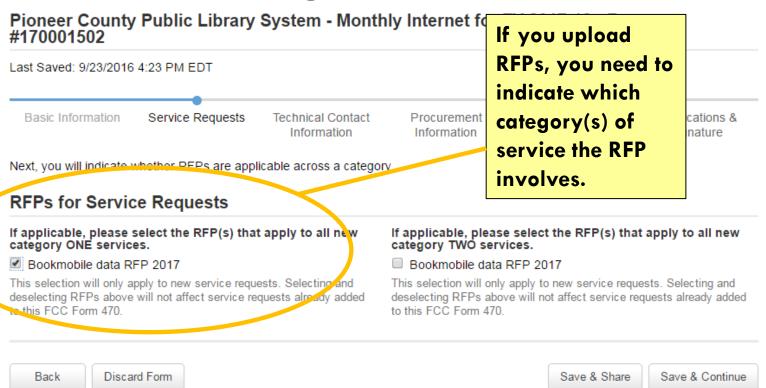
FCC Form 470 - Funding Year 2017

Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001502



RFP DOCUMENTS (3/3)

FCC Form 470 - Funding Year 2017





FORM 470 — EXAMPLES OF SERVICE REQUESTS

ADDING SERVICE REQUESTS

The Narrative field for each Category allows you to more fully describe your needs to potential service providers. (See later slides for tips on narratives).

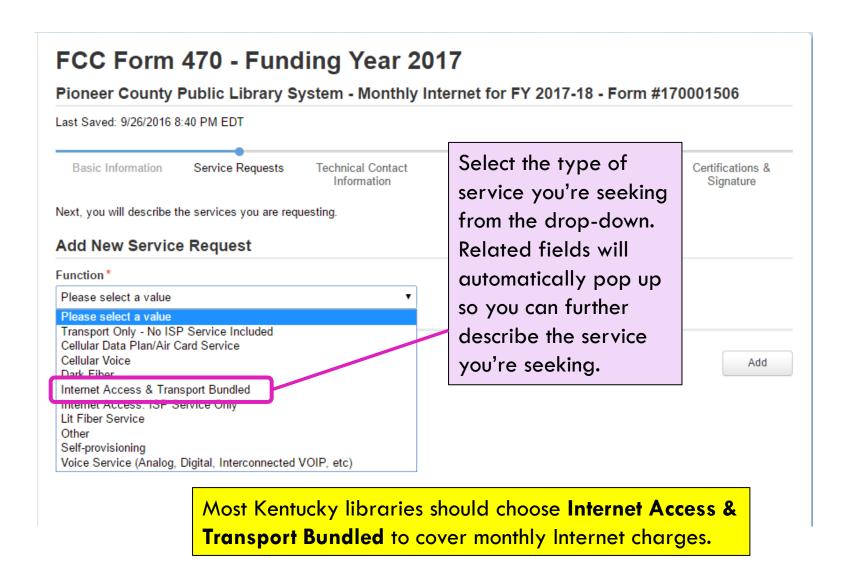
Request'

FCC Form 470 - Funding Year 2017

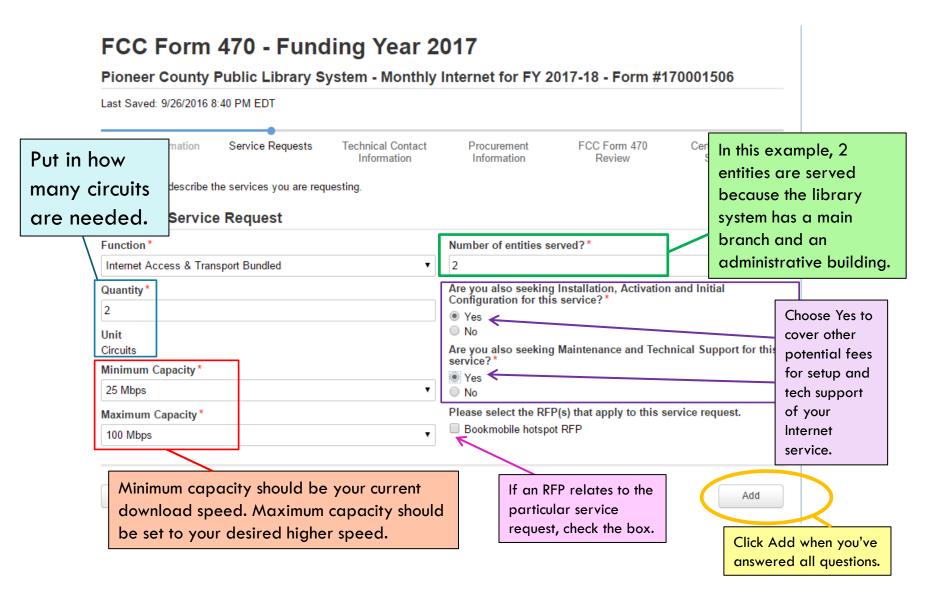
Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001502 Last Saved: 9/23/2016 4:23 PM EDT Add each service FCC Form 470 Basic Information Service Requests Technical Contact Procurement Information Review Information under the Next, you will describe the services you are requesting appropriate Service Requests: Category One Category. You'll There are currently no Category One service requests. Please enter the service requests below to selecting to see only the Request'. Categories you Add New Service Request indicated on a Narrative If you would like to provide further detail about the services sought, you may do so in this box below. Examples previous screen. include specific additional capacity levels that you are seeking, additional descriptions of the services bidders s any disqualification factors Service Requests: Category Two There are currently no Category Two service requests. Please enter the service requests below by selecting 'Add New Service

Add New Service Request

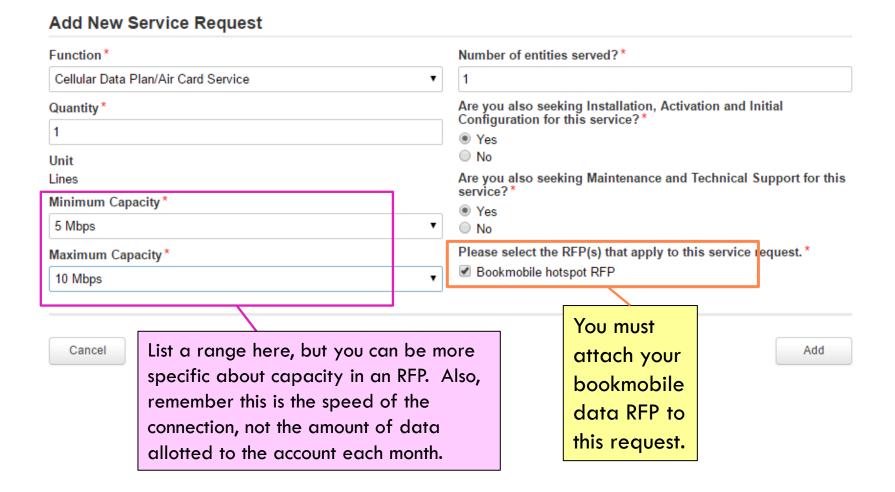
CATEGORY ONE — INTERNET EXAMPLE



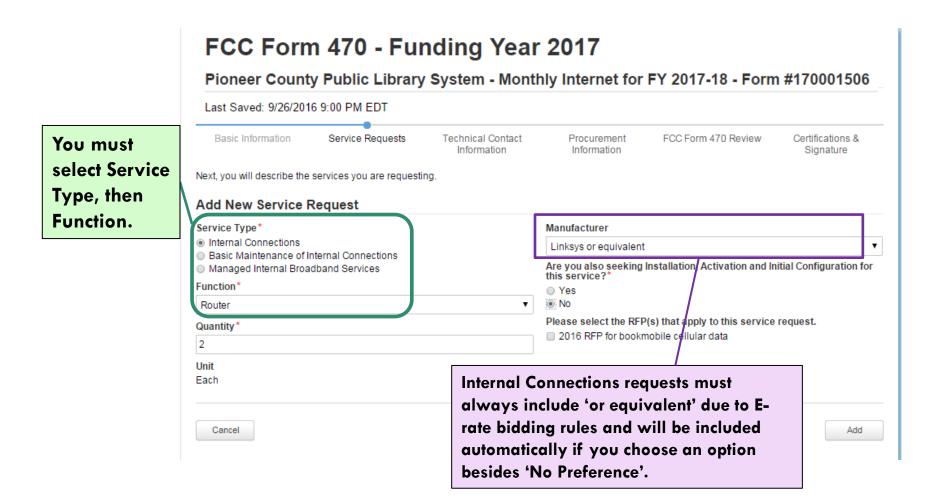
SERVICE REQUEST DETAILS - INTERNET



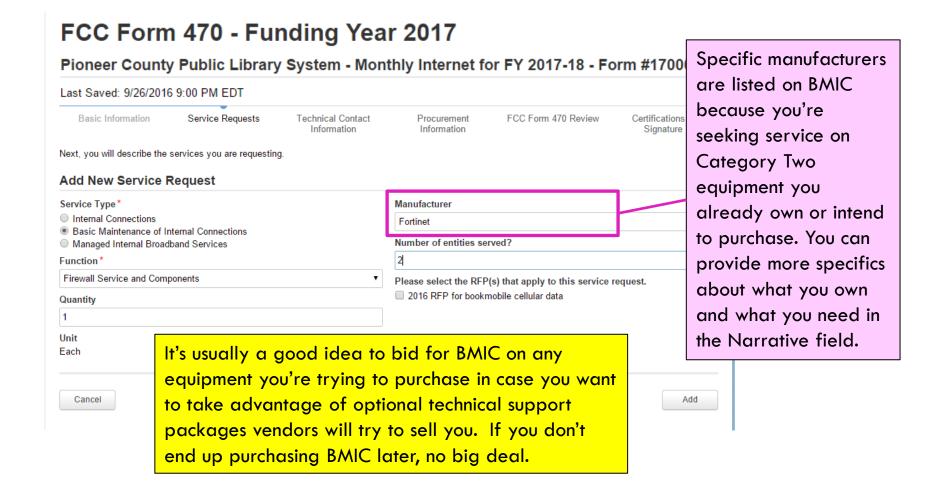
CELLULAR DATA FOR BOOKMOBILE



CATEGORY TWO — INTERNAL CONNECTIONS



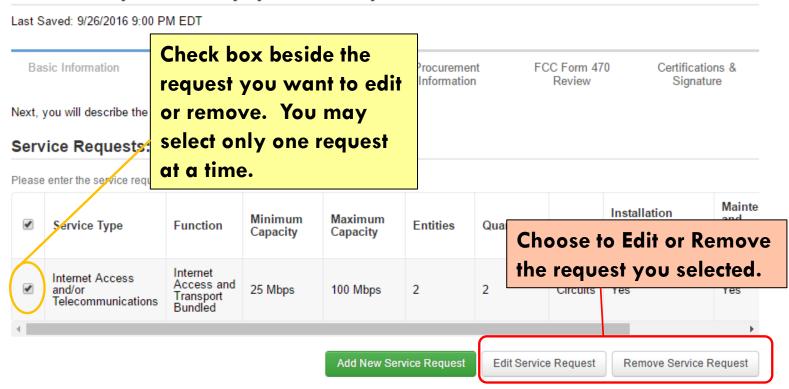
BASIC MAINTENANCE OF INTERNAL CONNECTIONS (BMIC)



EDITING/REMOVING A SERVICE REQUEST

FCC Form 470 - Funding Year 2017

Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001506



NARRATIVE & INSTALLMENT PLAN

Narrative

If you would like to provide further detail about the services sought, you may do so in this box below. Exam specific additional capacity levels that you are seeking, additional descriptions of the services bidders shou factors.

The Pioneer County Public Library system has 2 eligible entities for Internet Access & Transfort Bundled.

Main Street, Boonesburg, KY 40069 needs a minimum of 50x50M internet, and our branch brary at 300 Tump reprint carrie, session of 40078 needs a minimum of 25x3M internet. Please provide quotes for all downstream capacities available between 25M and 100M. Vendor houst have a SPIN or the bid will be disqualified.

See next section for tips on completing the narrative field to describe your service requests.

If you are seeking bids for additional capacity tiers between the minimum and maximum, you must state which additional values.

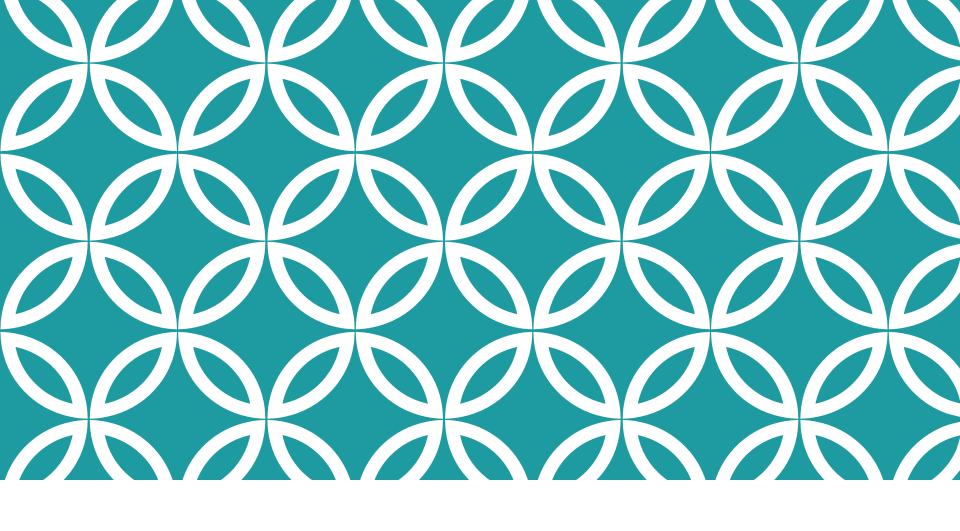
Installment Payment Plan

Are you seeking an installment payment plan for the nondiscounted portion of any special construction charges associated with the request(s) listed above?*

Yes

No

For Category One, you have to answer a question about installments for special construction. It's doubtful any Kentucky libraries will request special construction, so most likely the answer is No.



FORM 470 — CRAFTING A NARRATIVE

NARRATIVE — ADVANTAGES

- The narrative field is your opportunity to explain your library's current situation and future needs. You can receive more accurate bids and anticipate questions potential service may have.
- A detailed narrative field also helps KDLA's Technology Consultant when reviewing draft PDF versions of your form. If your narrative description doesn't match the service requests listed, she can help you fix those issues.

WHAT TO INCLUDE IN NARRATIVE (1/2)

- NOT an exhaustive list:
 - Contract dates What is the desired start date for the contract?
 This is good to include if your current contract ends mid-year.
 - •Internet speeds What are the minimum downstream AND upstream bandwidths you're seeking? Do you need burstable bandwidth at particular times?
 - Describing your library system A potential service provider may not take the time to research every name/location of buildings in your library system because EPC doesn't make that easy. Putting the names & addresses of branches in the narrative makes it easier for them to look up whether those branches are in their service area.
 - Voice services If you're asking for cellular voice services for staff, are there ineligible costs you'd like the service provider to cost allocate (like texting, data)? Does one of your phone lines need to be for fax service? Do you have a preference for VoIP?

WHAT TO INCLUDE IN NARRATIVE (2/2)

- NOT an exhaustive list (continued):
 - Bidding Do you have any specifics about how you want bids to be submitted or formatted? You can also emphasize that cost proposals should reflect the Lowest Corresponding Price (LCP), GSA (federal) pricing, or any pricing available to governmental units.
 - Compatible equipment If you're requesting Category Two products/services, do they need to be compatible with items your library already owns? What other specs are important?
 - Disqualification factors Does the service provider have a Service Provider Identification Number (SPIN)?
 - Disqualification factors <u>must</u> be clearly listed on the Form 470 and must be binary (Yes or No answers)
 - See the <u>12/15/15 SL News Brief</u> for more on disqualification factors
- The narrative field is limited to 5,000 characters. If you need more space to describe your needs, consider uploading an RFP document.

EXAMPLE NARRATIVES

- Narrative for Category One Internet Access & Transport Bundled:
 - The Pioneer County Public Library system has 2 eligible entities for Internet Access & Transport Bundled. The Main Branch located at 100 Main Street, Boonesburg, KY 40069 needs a minimum of 50x50M internet, and our branch library at 300 Tulip Poplar Lane, Loganville KY 40078 needs a minimum of 25x3M internet. Please provide quotes for all downstream capacities available between 25M and 100M. Vendor must have a SPIN or the bid will be disqualified.
- Narrative for Category Two Internal Connection
 - The Pioneer County Public Library system has 1 eligible entity for Category Two requests, its Main Branch located at 100 Main Street, Boonesburg, KY 40069. The Main Branch needs: +/- 500 feet of Cat6 cabling; +/- 20 three-foot patch cables; and +/- 1 (one) 48-port PoE switch. Basic Maintenance of eligible broadband internal connections components may include repair and upkeep of eligible hardware, configuration changes, basic technical support including online and telephone based technical support, and software upgrades and patches including bug fixes and security patches. All cost proposals must reflect any available to governmental unit discounts. Each line item on the proposal should clearly list quantity, manufacturer, part number, description, unit price, and extended price. Disqualification factors: proposals MUST include SPIN and MUST separate eligible and ineligible services by line item for all services to which service provider responds. Additional points on bid evaluation will be given to vendors that offer Service Provider Invoicing (SPI/Form 473).



FORM 470 — TECH CONTACT & STATE/LOCAL PROCUREMENT

TECHNICAL CONTACT PERSON

| FCC Form 470 - Funding Yea | If needed, add a | | |
|---|---|--------------------------|--|
| Pioneer County Public Library System - Mon | Technical Contact who | | |
| Last Saved: 9/26/2016 9:00 PM EDT | | can best answer | |
| Basic Information Service Requests Technical Contact Information | Procurement FCC Form 470 Review Information | specific questions | |
| Next, please name the person on your staff or project who can provide add the services you are seeking. | itional technical details or answer specific questions from | about your network | |
| Technical Contact Person | | and/or your needs. It | |
| Is there a person who can provide additional technical details or answe specific questions from service providers about the services you are seeking? | First Name* | can be a user in EPC or | |
| | Last Name* | someone you enter | |
| Yes ✓ No | Techguy | manually. | |
| How would you like to enter the technical contact details? | IT Manager | | |
| Search EPC System Enter Details Manually ✓ | Phone Number* | WARNING: Absolutely | |
| | 555-555-2525 Phone Number Extension | do not list someone as | |
| | 5 | a Technical Contact if | |
| | Email* | a recnnical Confact if | |
| | teddy.techguy@mailinator.com | that person is | |
| | Re-enter Email* | potentially a vendor | |
| | teddy.techguy@mailinator.com | • | |
| | | that will respond to the | |
| Back Discard Form | Save & Sh | Form 470!!! | |

STATE OR LOCAL PROCUREMENT REQUIREMENTS

FCC Form 470 - Funding Year 2017

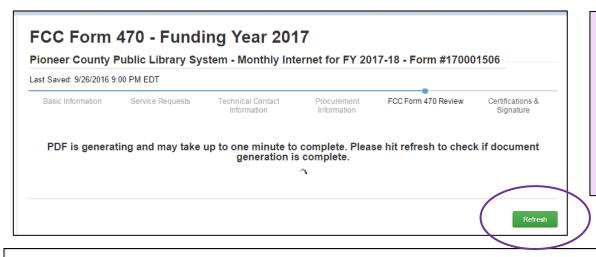
Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001506

Last Saved: 9/26/2016 9:00 PM EDT Basic Information Technical Contact Service Requests Procurement Information Information You should cite Next, you will enter all information regarding state and local procurement rules. **KY** procurement State or Local Procurement Requirements law in this Are there state or local procurement/competitive bidding requirements that apply to the procurement of services section. No If applicable, provide a description of state or local procurement rules and/or restrictions on how or when service providers may contact you or on other bidding procedures. Our library system follows the Local Government Model Procurement Code as outlined in Kentucky Revised Statures 45A,343 - 45A,460. KRS 45A.385 and 424.260(1) mandate that public agencies bid out expenditures of more than \$20,000. See http://www.lrc.ky.gov/statutes/ for more Click on Review FCC Form 470 to start generating a draft PDF copy of the form suitable for sharing with the KDLA Review FCC Form 470 Save & **Technology Consultant!**



REVIEW AND CERTIFICATION

REVIEW YOUR FORM 470



Wait about 1 minute before hitting the Refresh button to access the PDF of your in-process form.

FCC Form 470 - Funding Year 2017 Pioneer County Public Library System - Monthly Internet for FY 2017-18 - Form #170001506 Last Saved: 9/26/2016 9:00 PM EDT Basic Information Service Requests Technical Contact Procurement FCC Form 470 Review Certifications & Information Information Signature Please download and carefully review this FCC Form 470 before certifying Download Document Link USAC_FCC_FORM_470_APPLICATION_160000179_DRAFT By checking this box. I certify that the information in the PDF document above is correct. Send for Certification Back

Click the blue link to download a draft. You can send it to other staff members or the KDLA technology consultant to look over before certification.

DOWNLOAD A DRAFT OF YOUR FORM 470

Contact Information

library.system10.user1@mailinator.com

Number of Eligible Entities: 3

Lauren Abner

502-564-1728

DRAFT



FCC Form 470 - Funding Year 2017

Form 470 Application Number: 170001506 Monthly Internet for FY 2017-18

Billed Entity

Pioneer County Public Library System 100 Main Street Boonesburg, KY 40069 111-222-3333 library.system10.user1@mailinator.com

Billed Entity Number: 208

FCC Registration Number: 0123456789

Application Type

Applicant Type: Library System

Recipients of Services: Bookmobile; Main Branch; Public Library; Public Library System

Eloidiy, I dolle Elo

Consulting Firms

Name Consultant Phone Email Registration Number Number

Consultants

Name Phone Number Email

RFPs

 Id
 Name

 89748
 Bookmobile hotspot RFP

Category One Service Requests

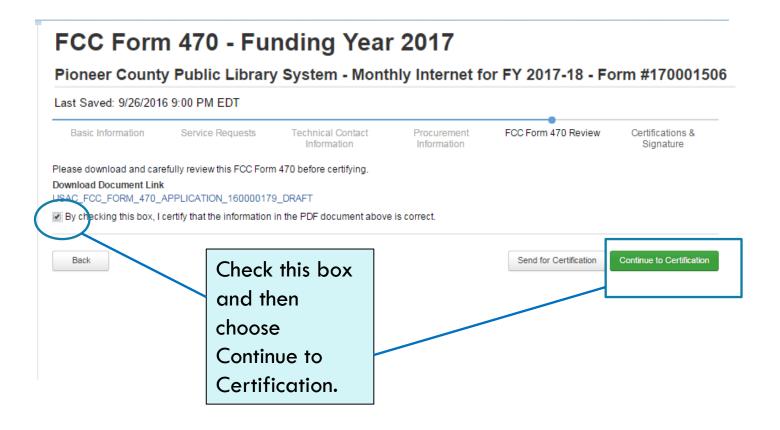
| | | | | | | | | Installation | Maintenance | |
|------------------------|------------------------|-------|----------|----------|----------|----------|----------|----------------|---------------|-----------------|
| | | | Minimum | Maximum | | | | and Initial | and Technical | |
| Service Type | Function | Other | Capacity | Capacity | Entities | Quantity | Unit | Configuration? | Support? | Associated RFPs |
| Internet Access and/or | Internet Access and | | 25 Mbps | 100 Mbps | 2 | 2 | Circuits | Yes | Yes | |
| Telecommunications | Transport Bundled | | | | | | | | | |
| Internet Access and/or | Cellular Data Plan/Air | | 5 Mbps | 10 Mbps | 1 | 1 | Lines | Yes | Yes | 89748 |
| Telecommunications | Card Service | | | | | | | | | |

Description of Other Functions

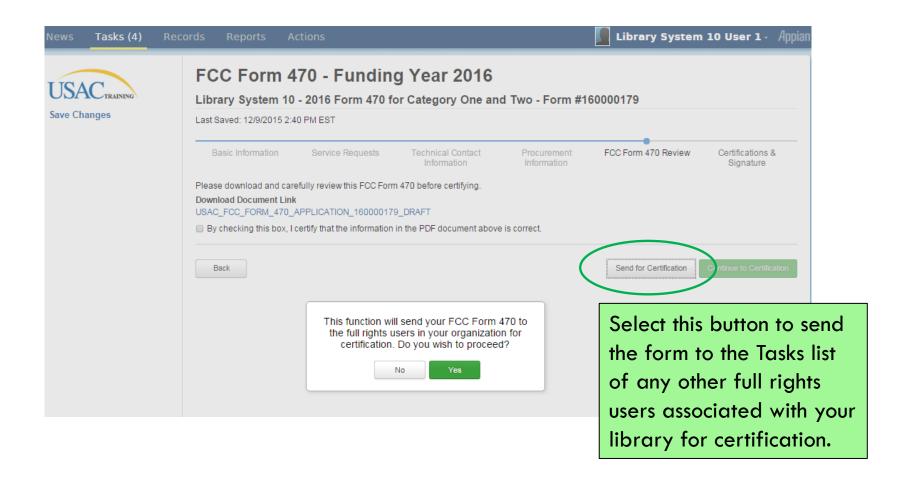
| rescription | of Other Lunctions |
|-------------|--------------------|
| Id | Name |

Best practice: Look at your draft Form 470 again a day or two before certifying it—you can correct a draft 470, but if mistakes are included in a certified 470, you'll have to release another one and start the bidding process over.

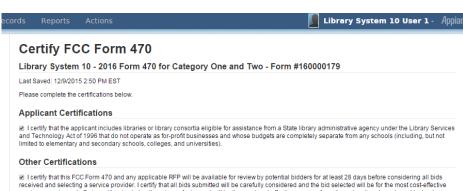
IF YOU'RE THE CERTIFYING AUTHORITY



SEND FORM 470 TO ANOTHER CERTIFIER



CERTIFY THE FORM 470



service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology

🗹 I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

✓ Lacknowledge that ECC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true

NOTICE

In accordance with Section 54.503 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator, 47 C.F.R. § 54.503(c). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting,

You must agree to all of the certifications to post the Form 470.

CERTIFICATION - WARNING

Library System 10 User 1 - Appian I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. ✓ I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program. 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Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this ■ I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true NOTICE In accordance with Section 5 tain schools and libraries ordering services that are eligible for and seeking universal service d Certification Form (FCC Form 470) with the Universal Service False statements on this form may result in civil Administrator, 47 C.F.R. § 54 on's authority under Section 254 of the Communications Act of ols and libraries comply with the competitive bidding requirement 1934, as amended, 47 U.S.C liability and/or criminal prosecution. To contained in 47 C.F.R. § 54.5 art of a consortium. electronically sign and certify this form, click "Yes" below. To affirm that you (1) understand An agency may not conduct tion of information unless it displays a currently valid OMB control number. the statements above and (2) represent the entity featured, and have the authority to make The FCC is authorized under formation we request in this form. We will use the information you provide to determine whether the certifications, on this form, click "Yes" below. e there may be a violation or a potential violation of any applicable statute, regulation state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the ation in your application may be disclosed to the Department of No (c) the United States Government is a party of a proceeding Justice or a court or adjudica before the body or has an int submitted with this form or in response to subsequent inquiries ulations, the Freedom of Information Act, 5 U.S.C. § 552, or other may also be subject to discloapplicable law. If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized. If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action. The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq. Public reporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. Back

You'll be reminded about potential penalties for making false statements.

VIEW YOUR CERTIFIED FORM 470

My Landing Page



Welcome, Pioneer County Public Library System!

Your in-process and certified Forms 470 are listed at the bottom of My Landing Page. Form Type drop-down: select FCC Form 470. Funding Year drop-down: select 2017. In the far left column, click on the nickname to view the form.

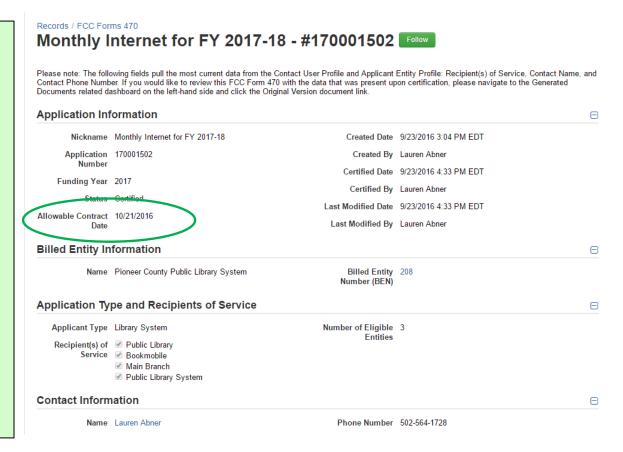
| FCC Forms | | | | | |
|----------------------|-------------------|--------------------|--|--------------|-----------|
| Form Type | FCC Form 470 | • | Status All | *** | |
| Funding Year | 2017 | • | IncompleCertified | | |
| Nickname | | Application Number | 1 | Funding Year | Status |
| Monthly Internet for | FY 2017-18 | 170001502 | | 2017 | Certified |
| Category One and T | wo for FY 2017-18 | 170001506 | | 2017 | Certified |



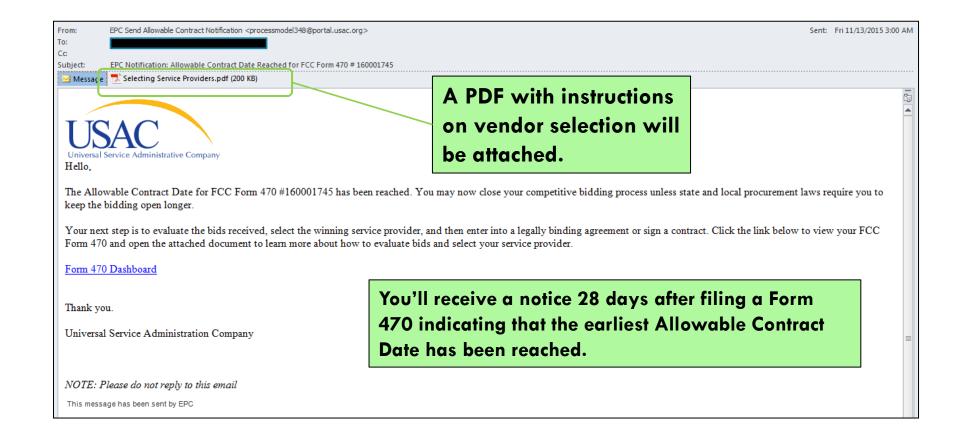
AFTER THE FORM 470 IS FILED

ALLOWABLE CONTRACT DATE

Your certified form will include an Allowable Contract Date (ACD), which is 28 calendar days after the form was certified. Keep in mind that your actual ACD may be different depending on what you specified in RFPs or whether your RFPs were posted in other places on later dates—that would restart the 28-day competitive bidding clock.



USAC EMAIL FOR ALLOWABLE CONTRACT DATE



SAMPLE BID MATRIX - USAC

Sample Bid Evaluation Matrix

Hover over each paragraph on the right to see the area of the bid evaluation matrix with which it corresponds.

| FACTOR | POINTS AVAILABLE | VENDOR 1 | VENDOR 2 | VENDOR 3 |
|---|---------------------|----------|----------|----------|
| Price of the eligible products and services | 30* | 15 | 30 | 25 |
| Prior experience with the vendor | 20 | 20 | 0 | 20 |
| Prices for ineligible services, products, and fees | 25 | 20 | 15 | 25 |
| Flexible invoicing: FCC Form 472 or FCC Form 474 | 15 | 0 | 15 | 15 |
| Local or in-state vendor | 10 | 10 | 8 | 7 |
| TOTAL | 100 | 65 | 68 | 92 |

*This number must be higher than all other numbers in the same column.

List of Disqualified Bidders:

Vendor 1

Reason for disqualification: All interested bidders received two weeks' notice of a required pre-bid conference. Vendor 1 did not attend this conference and did not provide a reason for their absence.



Important things to note about this sample:

The price of the eligible products and services must be the most heavily weighted factor. This means that it must have the highest number of "Points Available."

Vendors are rated on how well they meet each factor. Point values for all factors are totaled for each vendor.

In this sample, Vendor 3, with a total of 92 points, is the winning bid because that vendor has the highest total points.

If a bidder is disqualified, the reason for disqualification should be noted for that vendor (see the "List of Disqualified Bidders" below the matrix). You must select the most cost-effective bid, meaning price is the primary factor, though a higher bid may win if it scores well on other factors.

Tips on constructing a bid evaluation:

http://www.usac.org/sl/applicants/step02/evaluation.aspx

Find this sample bid evaluation online at

http://usac.org/ res/documents/sl/pdf/samples/Bid-Evaluation-Matrix.pdf

SAMPLE BID MATRIX — E-RATE CENTRAL

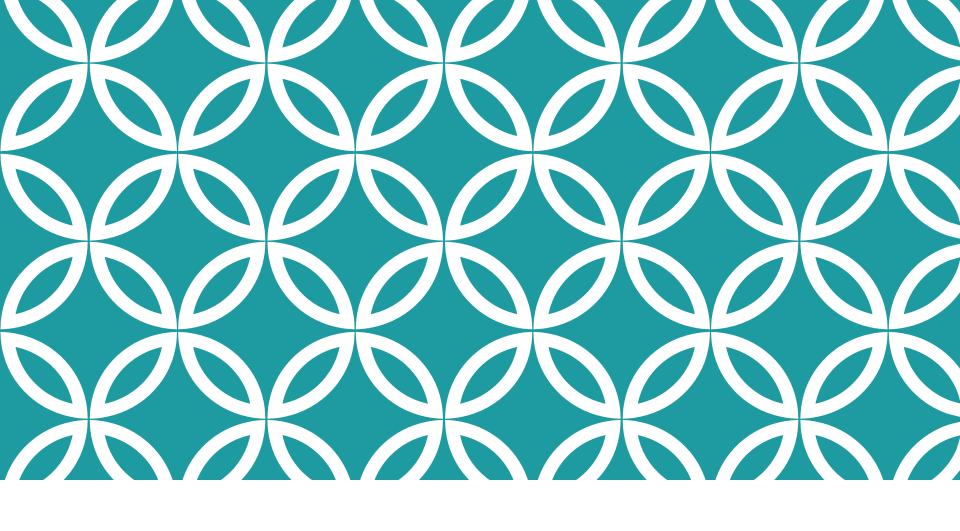
- E-rate Central, the website for a longtime E-rate consulting firm, has a sample bid evaluation matrix: http://e-ratecentral.com/applicationTips/bidAssessment/CompetitiveBidResponseDocumentation.asp
- KDLA neither recommends nor discourages applicants to use this particular bid matrix, but it does show a good example of how to track incoming bids and organize bid evaluations for several products/services by using multiple tabs on an Excel spreadsheet. Applicants have to modify the spreadsheet to reflect the factors important to their situation.

ONE BID OR NO BIDS RECEIVED

- If you received only one responsive bid or no responsive bids at all in the 28-day competitive bidding window, make sure to memorialize that fact by sending yourself an email stating that fact. Otherwise, it may appear that you kept only the winning bid rather than all bids that came in.
- Applicants receiving 1 bid or no bids for a particular product or service may contact vendors to request quotes after the 28-day competitive bidding window has ended.
- Remember: If you post a new Form 470 for services previously bid on another 470, you have to throw out any bids collected from the first form you posted.
- The Schools & Libraries News Brief from 12/11/15 has some details on what to do if you get one bid or no bids. http://usac.org/sl/tools/news-briefs/preview.aspx?id=652

LOOKING AHEAD — THE FORM 471

- The new Form 471 in EPC will likely be released during January or early February 2017.
- Prior to filing the Form 471, you must complete the competitive bidding process and sign a contract or make a legally-binding agreement with the vendor chosen through the bidding process.
- Be prepared to upload your contract or agreement and also to provide verification of square footage for Category Two budgets if needed (blueprints, signed letter from architect, city records, etc.)
- KDLA training on the Form 471 will be provided in early 2017 check listservs for an announcement.



WRAP-UP

RESOURCES

USAC Schools & Libraries homepage

www.usac.org/sl

USAC Client Services Bureau

1-888-203-8100 or through your EPC account

KDLA's E-rate page

- http://kdla.ky.gov/librarians/programs/Pages/E-Rate.aspx
 - Updates to this page are coming soon!

E-rate Central

www.eratecentral.com

SIGN UP FOR KYTECH LISTSERV®

For Library Technology Support Staff:

- KYTECH is a monitored discussion list devoted to those who work with technology for their library. By using this LISTSERV®, individuals from around the state will have the chance to ask questions, share ideas, voice concerns, and make valuable contacts all through their e-mail.
- TO SUBSCRIBE: Send a blank message to: joinkytech@listserv.ky.gov

E-rate updates and reminders are posted to KYTECH.

SIGN UP FOR SL NEWS BRIEF

The Schools & Libraries Program News Brief provides weekly updates on E-rate news, including in-depth tips on various aspects of the application process and the E-rate Productivity Center.

To sign up, visit http://usac.org/about/tools/publications/subscription-center.aspx (scroll down for Schools & Libraries publications)

To sign up for Schools and Libraries (E-rate) Program publications, use this form:

| Email address: | lauren.abner@ky.gov |
|-----------------------|--|
| (optional) Your name: | Lauren Abner |
| | ✓ SL Program News Brief ✓ SL Program EPC Release Notes □ SL Program service provider webinar reminders |
| | subscribe |

COMING ATTRACTIONS

E-rate Category Two Bidding

Thursday, October 20th

10:00 a.m. Eastern/9:00 a.m. Central

Category Two funding for networking equipment and maintenance can save your library thousands of dollars on costly upgrades. Learn about calculating your Category Two budget, using RFP documents, handling vendors, and more. 90 glorious minutes!

Registration Link



FOR E-RATE QUESTIONS, CONTACT LAUREN ABNER.

lauren.abner@ky.gov

502.564.1728